



THE TOWN OF TAOS
Procurement Department

PUBLIC WORKS DEPARTMENT
TAOS REGIONAL AIRPORT
REQUEST FOR PROPOSALS (RFP)

FOR

PROFESSIONAL SERVICES FOR TAOS REGIONAL AIRPORT

Proposal Due Date: MONDAY AUGUST 14, 2023 @ 2:00PM MT

MAYOR
Pascualito M. Maestas

COUNCIL MEMBERS
Nathaniel Evans
Marietta S. Fambro
Darien D. Fernandez
Corilia I. Ortega

RFP ISSUE DATE: JULY 17, 2023
RFP NO: RFP 23-24-02

Proposals must be received by the Due Date/Time to be eligible for consideration.

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Section 1 - RFP PURPOSE AND BACKGROUND

The Town of Taos

The Town of Taos is a community of 5,950 residents (2020 census). It is located within Taos County, in the north-central region of New Mexico. Taos is bounded on the south and east by the Carson National Forest which includes the Sangre de Cristo Range and the Taos Mountains. The mountains form a natural boundary for the town and the surrounding communities within the Taos Valley. The Town is located on the floodplains of the Rio Pueblo de Taos and Rio Fernando de Taos whose headwaters are in the nearby mountains, and which are both tributaries of the Rio Grande. The rivers enter the Rio Grande Gorge which is located west of the Town. To the north and northwest lies land owned by Taos Pueblo.

1.1 RFP Purpose

The Town of Taos Public Works Department and Taos Regional Airport are seeking qualification proposals outlining qualifications from professional consultants and firms to provide Airport Engineering Services for the Taos Regional Airport.

Section 2 - INSTRUCTIONS TO BIDDERS

2.1 Issuing Office

This RFP is being issued by The Town of Taos, Procurement Department and, as such, is the only office authorized to respond to inquiries, issue an addendum, clarify the terms of this RFP, and to award any contract(s) resulting from the RFP.

2.2 Definition of Terms

This section contains definitions of terms used throughout this procurement document, including appropriate abbreviations:

- "RFP" or "Request for Proposal" defines the conditions, specifications, definitions, questions, and requests outlined in this document.
- "Bids" or "Proposals" refers to the responses to this RFP from each Vendor.
- "Agreement" or "Contract" and similar expressions refer to an executed binding legal document that may be negotiated and executed as a result of an award of bid resulting from this Request for Proposal.
- "Point of Contact" refers to the Procurement representative, who is the sole contact for all activities relating to this Request for Proposal and any resulting bid award.
- "Bidder" or "Vendor" or "Respondent" refers to a recipient of this RFP who acknowledges the receipt and tenders an intention to provide a Proposal.
- "Evaluation Team" refers to select group of the Town stakeholders who will evaluate Vendor Proposals and select a bid award recipient

2.3 Schedule of Events

| Event | Date | Description |
|---|-------------------------------|--|
| Release of RFP | 07/17/2023 | RFP Published to Verified Vendors |
| Vendor Acknowledgement | 07/31/2023 | Vendor's confirmation of receipt of RFP and response with intention to participate are due. |
| Vendor Inquires | 07/17/2023 – 08/08/2023 | Vendor requests for clarification/additional information are due. |
| Pre-Bid Conference/Site Visit | 08/03/2023 | Mandatory pre-bid conference/site visit conducted by the town at the Taos Regional Airport at 2:00PM MT |
| Response to Vender Inquires | 08/10/2023 | Responses to vendors requests are due. |
| Formal Proposals Due | 08/14/2023 | Formal proposals due from vendors no later than 2:00 PM Mountain Time. Bids may be submitted to bandrea@taosnm.gov |
| Proposal Review and Evaluations Completed | 08/16/2023 | The Town of Taos's evaluation team will complete the formal review of proposals by date given. |
| Town of Taos Council Approval | 08/22/2023 | The Town's Chief Procurement Officer will present the Notice of Intent to Award the winning bidder at the Council Meeting date outlined. |
| RFP Award Notification | 08/23/2023 | The Town will notify vendor of award |
| Contract Finalized and Awarded | 08/31/2023 | The Town will finalize all contract signatures between the Town of Taos and awarded vendor. |
| Protest Deadline | 09/15/2023 | Any participating vendors have the right to protest once an award notification as been posted for up to 15 days. |

Note: The dates published in the Schedule of Events above are subject to change at the option of the Procurement Department. Any modifications will be communicated via addendum and emailed to prospective bidders

***Contract will be subject to the approval of the Town Council prior to contract finalization and official award.**

2.4 Proposal Submission

Proposals are to be submitted via email to: bandrea@taosnm.gov no later than the date and time specified above in section **2.3 Schedule of Events**.

All emails received from bidders concerning this RFP will be acknowledged. Any proposal that is received after the due date for proposals will be deemed not responsive and will not be considered.

A log will be kept of the names of all vendor organizations that submitted proposals. Pursuant to §13-1-116, NMSA 1978, the contents of proposals shall not be disclosed to competing potential Bidders during the negotiation process. The negotiation process is deemed to be in effect until the contract is awarded pursuant to this Request for Proposals. Awarded in this context means the final required town signature(s) on the contract(s) resulting from the procurement has been obtained.

2.5 Bidder Inquiries

Vendors are expected to exercise their best professional independent judgement in analyzing the requirements of this RFP to ascertain whether additional clarification is necessary or desirable before responding. If there are any discrepancies, omissions or questions as to the information provided in this RFP, a request for clarification should be submitted via email to the procurement officer at the email address listed below, not later than the deadline listed in Paragraph **2.3 Schedule of Events**. *Any contact with any other Town staff member or persons other than the Procurement Manager named in this solicitation may be grounds for disqualification.*

The Town communications intended to clarify, interpret or correct the RFP will be provided by the point of contact listed below. Written responses to the questions will be provided via email and posted on the Procurement Portal Bonfire on or before the date indicated in Paragraph **2.3 – Schedule of Events**.

The Point of Contact for administrative, commercial, and technical issues regarding this RFP is:

Bailey Andrea
Chief Procurement Officer
Town of Taos
(575) 751 – 2025
bandrea@taosnm.gov

NOTE: In the event that an inquiry is received after the submission deadline for inquiries, the Procurement Department will reserve the right to determine whether the inquiry is sufficiently significant to deem an adjustment be made in the RFP that could warrant publishing an addendum to the RFP. If this unlikely situation should occur, all prospective Bidders will be informed.

2.6 Restrictions on Communications

Bidders are not permitted to communicate with the Town staff regarding this solicitation during the period between the Release of RFP date and the RFP Award Date, with the following exceptions:

- Bidder inquiries may be presented per paragraph **2.5 Bidder Inquiries**.
- Communications related to existing account service is necessary and permitted.
- Communications during the course of a Bidders' conference, if conducted.

- Oral presentations and site visits, if conducted.

If a Bidder is found to be in violation of this restriction, the Town reserves the right to reject that Bidder's proposal without further consideration.

2.7 Proposal Format and Required Submittals

Bidders will provide a written proposal adequate for detailing the full scope of the project components. In the event that the formal proposal is incomplete, the Town may at its sole discretion, request the Bidder to provide the missing information or choose to evaluate the proposal without the missing information.

2.7.1 Proposal Submission Format

Proposals presented in response to this RFP, must include all of the elements listed below and be clearly indexed and assembled as indicated.

1. Table of Contents - Proposals must include a table of contents with page numbers referencing all sections of the proposal, including exhibits and addenda, with sufficient detail to facilitate easy reference to all requested information.
2. Executive Summary Statement – Please include in this section a company overview that includes company name, address and the name of a primary contact person. Additionally, it is important to provide the following information:
 - Your experience/expertise be adequately described
 - Provide a statement of qualifications and years of experience with both public and private sector work
 - **The personnel named in the statement of qualifications submitted, shall remain responsible throughout the period of this contract. No diversion or replacement may be made without submission of the proposed replacement with final approval granted by the Town's Project Manager.**
 - Include examples of your abilities and expertise directly comparable to this project
 - Consider identifying unique experiences, awards, services, etc. that distinguish your company from others
 - Include any other information you deem relevant to this review, and in general state simply why your company is the best qualified company for this project.
3. Detailed Proposal – The Bidder's proposal must identify all products, logistics plans, and services Bidder proposes to employ to fulfill the stated requirements. Proposals must address the proposed solutions in sufficient detail to describe how the Bidder's product or service meets the stated requirements. Bidder(s) must disclose any use of subcontractors and list those subcontractors as well for approval.
4. Bid Sheet/Pricing Proposal – Bid Sheets/Price proposals should be broken down by specific tasks, with specific costs for each milestone and deliverable, showing fee structure, labor and deliverables.
5. Customer References – Fill out completely EXHIBIT 3 – CUSTOMER REFERENCES form and enclose.
6. Signed Proposal Certification – An individual authorized by the Vendor to extend a formal, legally binding proposal must certify any proposal in response to this RFP by completing

- EXHIBIT 4 – Bidder Certification Page.
7. Method of Award – Sign and enclose EXHIBIT 5 – Acknowledgement of Method of Award.
 8. Signed Campaign Contribution Form – Sign and enclose EXHIBIT 6 – Campaign Contribution Disclosure Form
 9. Proof of Insurance – Provide a copy of Certificate of Insurance under the guidelines of EXHIBIT 2 – INSURANCE GUIDELINES
 10. Other applicable Supporting Materials

2.8 Requests for Exceptions

Request for exceptions to specific requirements of this RFP may be registered with the Procurement Department prior to the date provided in Paragraph 2.3 – Schedule of Events.

- Technical Exceptions: The Bidder shall clearly describe any and all deviations in its Proposal from the functional requirements stated in this RFP and also describe any product enhancements that could be made by the Bidder to satisfy the requirements of this RFP.
- General Exceptions: The Bidder shall also clearly state its objections, exceptions, or alternatives to the general (non-technical) requirements stated in this RFP. If the Bidder responds without noting general exceptions, the proposal will be received with the assumption of no exceptions existing.
- Bidders are cautioned that if the Town is unwilling or unable to approve a request for exception to the RFP requirements and the Bidder does not withdraw the request, the proposal will be deemed to be non-responsive and ineligible for contract award.

2.9 Proposal Modifications or Withdrawal

No modification of a submitted Proposal will be permitted. Any existing proposal must be clearly withdrawn and a modified proposal resubmitted prior to the bid due date/time as indicated in Paragraph 2.3 - Schedule of Events.

2.10 Bidder Representation

Each Bidder, by submitting a proposal, represents that he/she has:

- Read and completely understands the RFP and associated documents.
- Based the proposal upon the requirements described in the RFP.

2.11 Complete Bids

All bids must be full and complete at the time of submission. See Paragraph 2.9 - Proposal Modifications or Withdrawal.

2.12 Specifications

Proposals must meet or exceed the specifications listed in the Statement(s) of Work for this RFP. If products and/or services are bid and do not comply with specifications as written, Bidder shall attach to bid proposal a complete detailed itemization and explanation for each and every deviation or variation from these specifications. Absence of any such itemization and explanation shall be understood to mean that Bidder proposed to meet all details of these specifications.

The successful Bidder delivering products and/or services pursuant to these specifications shall guarantee that they continue to meet specifications as set forth herein. If it is determined that materials/equipment and/or services delivered do not meet requirements of this specification, the successful Bidder shall be required to correct same at Bidder's own expense.

2.13 Addenda to RFP before Due Date

If necessary, supplemental information in addenda form will be provided to all prospective Bidders who have responded with intent to participate in this RFP from the Town. All addenda so issued shall become part of this RFP for the purpose of amending or supplementing the original published RFP. Failure of any Bidder to receive such addenda shall not relieve the Bidder from any obligation under their bid as submitted. All addenda so issued shall become part of this RFP.

Section 3 - BIDDER QUALIFICATION

3.1 Minimum Qualifications of Bidders

The Town believes that the Bidder's previous experience, financial capability, expertise of personnel, and related factors are important in assessing the Bidder's potential to successfully fulfill the requirements defined in this solicitation. A thorough review of the information provided by prospective bidders as outlined in 2.7.1(2) Executive Summary Statement will be considered in the proposal evaluation process.

In addition to the information provided in the Executive Summary Statement, the Town shall reserve the right to consider other verifiable information bearing on financial stability and strength, including other independent reports or publicly available data.

Section 4 - Method of Award & Contract Execution

4.1 Right to Reject Proposals

It is understood that the Town reserves the right to accept or reject any and all proposals and to re-solicit for proposals, as it shall deem to be in the best interests of the Town. Receipt and consideration of any Proposals shall under no circumstances obligate the Town to accept any Proposals. If an award of contract is made, it shall be made to the responsible Bidder whose Proposal is determined to be the best fit for the Town and will be contingent upon the successful negotiation and execution of a contractual agreement.

The evaluation factors set forth in Paragraph 4.2 - Evaluation of Proposals will be utilized by the Town Evaluation Team to provide a fair and systematic approach to grading each proposal.

4.2 Evaluation of Proposals

A process for evaluating each proposal supplied in response to this RFP is described in the following paragraphs. This process outlined below will be applied uniformly and consistently to assign a numeric value to each proposal and assist with the process of identifying Bidders who will qualify as finalists for the award of a contract resulting from this RFP.

4.2.1 Evaluation Team

The Town will appoint an Evaluation Team for the purpose of evaluating all submitted Proposals. This team may include key stakeholders, members of management and selected consultants. This Evaluation Team will review the SOW and evaluate each Proposal submitted.

4.3 Evaluation Criteria

The award of a contract shall be made to the responsible bidder(s) whose proposal is most advantageous to the Town, taking into consideration the below-weighted evaluation factors. Please note: a serious deficiency in any one criterion may be grounds for rejection. The listing of cost as an evaluation factor does not require the Town to select the bidder who submits the lowest-cost proposal. The Town shall, in its sole discretion, have the right to obtain information from any and all sources concerning a bidder which is deemed pertinent to the RFP and to consider such information in the evaluation of the bidder's proposal.

| Category | Point Assignment |
|---|------------------|
| Specialized Design: Does the vendor provide information about the firm's specific technical experience with similar projects that demonstrate competence to successfully complete the project? Does the vendor indicate the relevance of previous projects to the anticipated scope of work? Does the vendor demonstrate the successful aspects of past design projects and the corresponding applications to the proposed scope of work? | 25 |
| Capacity and Capability: Does the vendor provide information about the business that demonstrates the ability to provide sufficient professional competence, meet time schedules, accommodate cost considerations and project administrations requirements? Indicate the relationship of the work in this solicitation to the firm's other current projects? Indicate proposed work schedule and milestones, with completion methods and strategies? Does the vendor indicate project team organization and working relationships? | 25 |
| Past Record of Performance: Does the vendor demonstrate through historical documentation that the firm has the ability to meet schedules and budgets, as well as user program goals, and final construction project costs? Does the vendor include information regarding owner budgets, construction estimates, and complete project cost including change order information? Does the vendor provide client references? | 20 |
| Evidence of Scope Understanding: Does the vendor describe in detail the anticipated scope of work for the requested services? Does the vendor's proposal demonstrate competent knowledge of project constraints as well as any applicable discussion of possible options for design approaches or techniques? | 20 |
| Proximity to or Familiarity with Site Location: Is the vendor within close proximity and familiar with the area in which the project will be located? Does the vendor provide a summary addressing past projects completed that address proximity or familiarity to the project area? | 5 |
| Volume of Work Previously Done: Does the vendor provide the volume of work previously done for the Town of Taos which is not seventy-five percent complete with respect to basic professional design services? | 5 |
| TOTAL POINTS POSSIBLE | 100 |
| Campaign Contribution Disclosure Form | Pass/Fail |

4.4 Evaluation Process

All Bidder proposals will be reviewed for compliance with the mandatory requirements stated within the RFP. Proposals deemed non-responsive will be eliminated from further consideration. The Procurement Manager may contact the bidder for clarification of the response as specified in Section 2 – Instruction to Bidders.

During the evaluation process the Evaluation Committee may consider the following:

- The experience and past performance of the bidder and its agents, employees, and subconsultants in completing projects of similar type, size and complexity.
- The bidder's timely and accurate completion of projects within budget.
- The feasibility of the proposal based upon the performance and cost schedules and the methodology used by the bidder.
- Bidder understanding of the work to be completed based upon the clarity of the proposal and responsiveness to this RFP.

The Bidder who submits the proposal most advantageous to the Town, taking into consideration the evaluation criteria in Section 4.3 Evaluation Criteria, will be recommended for contract award.

4.5 Execution of an Agreement

The Town intends to award a single contract for this RFP but reserves the right to award multiple contracts to multiple Bidders, if that option is in the best interest of the Town.

Section 5 – Additional Terms and Conditions

5.1 Contractual Requirements

The contractual requirements of the Town of Taos are detailed herein. Vendors will be expected to meet all of these contractual requirements. If a vendor cannot meet these terms and conditions, the vendor should not submit a proposal. Unless otherwise specified in the RFP, the successful proposer agrees to enter into a Contract on the form approved by the Town, which shall include, but not be limited to, the following requirements:

5.2 Governing Law

The Contract will govern by and interpreted in accordance with the laws of the state of New Mexico without giving effect to its laws or rules relating to conflicts of laws that would direct the application of the law of another jurisdiction. By execution of the contractual agreement, the bidder acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of the proposed agreement.

5.3 Indemnification

Vendor will defend, indemnify and hold harmless the Town, its subsidiaries, affiliates, and their respective elected officials, officers, directors, employees, and agents against all claims, demands or liabilities

(including reasonable attorneys' fees) arising out of or occurring in connection with Vendor's performance under the Contract which result in any:

(i) personal injury or death of any person; (ii) alleged infringement of any patents, copyrights or trade secrets arising from Vendor's performance of the Contract, or from the Town's use of goods or services provided thereunder; or (iii) damage to or loss of property. Vendor will insure itself against the above claims under its contractual liability insurance coverage, but such insurance shall in no way limit the scope of Vendor's indemnification of the Town.

5.4 Insurance

Consultant shall maintain, during the term of this Agreement, insurance of the types and amounts as specified in Exhibit 2 – Insurance Guidelines.

5.5 Tax Exemption

The Town may be exempt from certain federal, state and local taxes for purchases, including sales and use taxes. Bidder shall not charge the Town for any taxes in connection with tangible. In the event that any taxes should have been charged to the Town, Bidder will consider such taxes to be included in the purchase price and will deduct from the purchase price and remit the applicable taxes to the appropriate governing authority.

5.6 Non-Exclusivity

The Town reserves the right to purchase from third parties items, equipment, or services similar or identical to those provided pursuant to the Contract.

5.7 Subcontractors

Use of subcontractors must be clearly explained in the proposal and each subcontractor must be identified by name. The primary contractor shall be wholly responsible for the entire performance of the contractual agreement whether or not subcontractors are used. Additionally, the primary contractor must receive approval from the Town before any subcontractor is used during the term of the proposed agreement.

5.8 Campaign Contribution Disclosure Form

Bidder(s) must complete, sign and return the Campaign Contribution Disclosure Form, Exhibit F, as part of their proposal. This requirement applies regardless of whether a covered contribution to any of the following elected officials was made or not: Mayor Pascualito M. Maestas, or any of the Council members. Failure to complete and return the signed form may result in bidder disqualification.

EXHIBIT 1

SCOPE OF WORK

The Town of Taos requests Statements of Qualifications from qualified professional consultants to provide Airport Engineering Services for the Taos Regional Airport, including coordination of all activities required to undertake and accomplish a complete project design, design schematics, sketches, environmental and aesthetic considerations, project recommendations, preliminary layouts, cost estimates, detailed plans, specifications, Engineer drawings, conduct and attend meetings and provide documentation required by the Federal Aviation Administration (FAA) and the New Mexico Department of Transportation (NMDOT). All work shall meet Federal Aviation Administration (FAA) standards, including FAA Advisory Circulars, the National Environmental Policy Act (NEPA), the New Mexico Department of Transportation (NMDOT) Aviation Division, and New Mexico Environmental statutes.

The successful consultant/firm will be required to execute a Professional Services Contract with the Town of Taos. The Professional Services Contract will incorporate the selected firm/individual proposal, scope of services and other pertinent requirements and details.

Through this request for proposals, the Town of Taos hereby invites entities who meet the qualifications and specifications set forth herein to submit responses for the Town of Taos RFP 23-24-02 Professional Engineering Services for Taos Regional Airport.

Fundamental Expectations and Deliverables: Projects contracted under this request for proposals include any project at the Taos Regional Airport whose funding originates from local, state and federal grants undertaken during the term of the engineering contract may include but are not limited to any of the following:

- *Airport Layout Plan*
- *Airport Master Plan*
- *Airport Action Plan*
- *Rehabilitation or construction of taxiways, aprons and parking facilities*
- *Property map including deeds, individual parcels/property map, survey data/metes & bounds, etc.*
- *Annual maintenance and forecast of maintenance*
- *New or modified terminal facilities, aviation and commercial structures, fire station and multi-purpose public safety response training facilities.*
- *Develop standards for hangar leases*
- *Main and perimeter access roads*
- *Perimeter fencing and airport security items*
- *Well, tank and fire ramp*
- *Relocation of navigational aids and radio facilities (RCO & AWOS)*
- *Construction of additions hangars, hangar ramps/pads*
- *Equipment buildings*
- *Hard stands*
- *Grant application/pre-applications*
- *Planning and zoning related services*
 - *Create standards for building development*
- *Necessary environmental approvals*
- *Maintenance and updates of SWPPP and DBE plans*
- *On-call engineering services*
- *Miscellaneous architectural and landscape architectural services*
- *Other projects as specified or necessary*

As outlined in FAA Advisory Circular 150/5100-14E (Chapter One) and 18.11.9 NMAC, services include Airport planning, engineering, environmental, and miscellaneous consulting services. The Engineer shall provide the full range of engineering services required for all projects at the Taos Regional Airport. All work, contracts, reports, and deliverables must be in full compliance with the funding agencies' requirements and the requirements of the Town of Taos.

The successful Offeror shall:

- DBE goals (period August, 2023 to July 30, 2027) The Awarded Offeror will be required to submit their methodology to the Town.
- Provide project management, general engineering oversight and contract administration through project completion.
- Provide periodic or full-time on-site observation during construction.

The following tasks are identified as the Scope of Work that the Offeror team will be requested to perform. This scope of work may be adjusted and modified to meet the needs of the Town.

1. Preliminary Design:
 - a. Consult with the owner to determine the general scope, extent and character of the project.
 - b. Develop project plans, specifications, and contract documents for the Taos Regional Airport.
2. Final Design:
 - a. Prepare bid specifications setting forth in detail the requirements for the construction of the entire project.
 - b. Submit a revised opinion of probable project cost.
 - c. Submit three (3) copies of the final design documents and present and review them in person with the owner.
3. Funding Phase:
 - a. Apply for federal and state grants for the Town of Taos to help defray the cost of the engineering services and construction.
4. Construction Bidding and Negotiating Phase:
 - a. Facilitate documents distribution as it pertains to construction reporting services
 - b. Coordinate with the Town to conduct pre-bid conferences
 - c. Coordinate with the Town to clarify inquiries concerning bid specifications and assist in addenda issuances.
 - d. Attend bid openings, review evaluations/bids and assist in preparing recommendations of award.
 - e. Assist in contract negotiations.
5. Construction Phase:
 - a. Provide project management, general engineering and supervision and contract administration during construction.
 - b. Submit to the Town a list of critical observation milestones
 - c. Provide periodic or full-time on-site inspection at such times as appropriate during the progress of the work, to determine that work is completed in conformance with the contract documents.
 - d. Review contract pay applications and provide recommendation for payment.

- e. Render interpretations of construction documents.
- f. Review contract submittals for conformance.
- g. Prepare Field and change orders as necessary.
- h. Coordinate and conduct final inspection and obtain all warranties and related documents as required by the contract documents.
- i. Develop a punch list and review with the contractor and owner.
- j. Modify the original reproducible drawings delineating recorded as-built conditions.
- k. Coordinate and conduct warranty review.
- l. Achieve multi-agency compliance with rules and regulations.

Deliverables will include conceptual and final design drawings, cost estimates, and final construction documents for the Invitation to Bid documents and any other items as specified in the Task Order for each project.

Oral Presentations/Interviews: It is at the discretion of the Evaluation Committee to hold oral presentations/interviews with the top highest-ranked individuals or firms should they deem necessary. The Evaluation Committee may award based on the results of the ranking without oral presentation/interviews. If fewer than three proposals are received, the Evaluation Committee may recommend an award to the Governing Body for approval or direct that the RFP be re-issued.

During this time the Town of Taos may initiate discussions with offerors who submit responsive or potentially responsive proposals for the purpose of clarifying aspects of the proposals, but proposals may be accepted and evaluated without such discussions. Discussions shall not be initiated by the offerors.

Offeror to whom award of an agreement is under consideration shall submit, upon request, information and data to prove that their financial resources, production of service facilities, personnel, and service reputation and experience are adequate to make satisfactory delivery of the services described in the Request for Proposals (13-1-82 NMSA 1978). A serious delinquency in any one category may be grounds for rejection of the proposals regardless of the overall score.

EXHIBIT 2 – INSURANCE GUIDELINES

Insurance

The Insurance Guidelines below are demonstrative of the minimum level of insurance that may be required of the successful Bidder that enters into an agreement with the Town of Taos

1. Vendor shall maintain, during the term of this Agreement, insurance of the types and amounts as specified in any Statement of Work. In the event any Statement of Work does not contain specific insurance requirements, Vendor will carry or cause to be carried and maintained in force throughout the entire term of this Agreement insurance coverages as described in paragraphs (a) through (c) below with insurance companies with an A.M. Best (or comparable agency) rating of A- or better. The limits set forth below are minimum limits and will not be construed to limit Vendor's liability. All costs and deductible amounts will be for the sole account of Vendor.

- a. Worker's Compensation insurance coverage in an amount that complies with the laws of the state or states having jurisdiction over each employee (whether or not Vendor is required by such laws to maintain such insurance), and Employer's Liability coverage with limits of \$100,000 each accident, \$100,000 disease each employee, and \$500,000 disease policy limit.
- b. Commercial or Comprehensive General Liability insurance on an occurrence form with a combined single limit of \$1,000,000 each occurrence, and annual aggregates of \$2,000,000, for bodily injury and property damage, including coverage for blanket contractual liability, broad form property damage, personal injury liability, independent contractors, products/completed operations, and when applicable the explosion, collapse, and underground exclusion will be deleted.
- c. Automobile Liability insurance with a combined single limit of \$500,000 each occurrence for bodily injury and property damage to include coverage for all owned, non-owned, and hired vehicles.

In each of the above described policies, Vendor agrees to waive and will require its insurers to waive any rights of subrogation or recovery they may have against the Town, its parent, subsidiary, or affiliated companies. Under the policies described in (b) and (c) above, the Town, its parent, subsidiary, and affiliated companies will be named as additional insureds as respects Vendor's operations and as respects any Services performed under this Agreement. Any costs associated with naming these additional insureds are included in the contract cost. The policies described in (b) and (c) above will be primary insurance with respect to the Town, its parent, subsidiary and affiliated companies, and any other insurance maintained by the Town, its parent, subsidiary or affiliated companies is excess and not contributory with this insurance. Non-renewal or cancellation of the policies described above will be effective only after written notice is

received by the Town from the insurance company thirty (30) days in advance of any such non-renewal or cancellation. Prior to commencing the Services hereunder, Vendor will deliver to the Town certificates of insurance on an industry standard form evidencing the existence of the insurance coverages required above. In the event of a loss or claim arising out of or in connection with the Services performed under this Agreement, Vendor agrees, upon request of the Town, to submit the original or a certified copy of its insurance policies for inspection by the Town. The Town will not insure nor be responsible for any loss or damage, regardless of cause, to property of any kind, including loss of use thereof, owned, leased or borrowed by Vendor, or their employees, servants, or agents, other than property which becomes a part of the contract works. The above insurance limits may be achieved by a combination of primary and umbrella/excess policies.

EXHIBIT 3
Customer References

Provide three references that represent vendor contracts for providing services with similar requirements, performance, complexity and size, within a period of the past three years.

Client Name: _____

Client Contact: _____

Phone: _____ Email: _____

Contract Award Date: _____ Term of Contract: _____ (Yr/Mo)

Contract Description: _____

Client Name: _____

Client Contact: _____

Phone: _____ Email: _____

Contract Award Date: _____ Term of Contract: _____ (Yr/Mo)

Contract Description: _____

Client Name: _____

Client Contact: _____

Phone: _____ Email: _____

Contract Award Date: _____ Term of Contract: _____ (Yr/Mo)

Contract Description: _____

The Town may contact references submitted as part of this proposal.

EXHIBIT 4
Bidder Certification Page

AUTHORIZED SIGNATURE:

The bid must be signed with the full name and address of the Bidder; if a co- partnership, by a member of the firm with the name and address of each member; if a corporation, by an authorized officer thereof in the corporate name.

Certificate of Current Cost or Pricing Data

This is to certify that to the best of my knowledge and belief the cost or pricing data submitted to the Town in response to this Request for Bid is accurate, complete and current as of the date of execution of this certificate. If any cost or price furnished is incomplete, inaccurate or not current as certified, resulting in an increase of any price, including profit or fee, then such price or cost shall be reduced accordingly and the Town made whole retroactive to the commencement date of the contract that may result from this solicitation.

The below-named individual, submitting and signing this bid, verifies that he/she is a duly authorized officer of the company, and that his/her signature attests that all items and conditions contained in this Request for Bid are understood and accepted.

DATE

AUTHORIZED SIGNATURE

COMPANY NAME

ADDRESS

CITY/STATE/ZIP CODE

PRINTED NAME OF AUTHORIZED SIGNATURE

PHONE

EXHIBIT 5

Acknowledgment of Method of Award

Bidder hereby acknowledges that a review and understanding of Section 4 – Method of Award and Contract Execution and Section 5 – Additional Terms and Conditions.

_____ (Bidder) has reviewed and understands the provisions of Section 5 – Method of Award & Contract Execution and Section 6 – Additional Terms & Conditions contained within this ITB.

Printed Name

Authorized Signature

Date

EXHIBIT 6

Campaign Contribution Disclosure Form

Pursuant to the Procurement Code, Sections 13-1-28, et seq., NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, a prospective contractor subject to this section shall disclose all campaign contributions given by the prospective contractor or a family member or representative of the prospective contractor to an applicable public official of the state or a local public body during the two years prior to the date on which a bid is submitted or, in the case of a sole source or small purchase contract, the two years prior to the date on which the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor or a family member or representative of the prospective contractor to the public official exceeds two hundred fifty dollars (\$250) over the two-year period. A prospective contractor submitting a disclosure statement pursuant to this section who has not contributed to an applicable public official, whose family members have not contributed to an applicable public official or whose representatives have not contributed to an applicable public official shall make a statement that no contribution was made.

A prospective contractor or a family member or representative of the prospective contractor shall not give a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or during the pendency of negotiations for a sole source or small purchase contract.

Furthermore, a solicitation or proposed award for a proposed contract may be canceled pursuant to Section [13-1-181](#) NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section [13-1-182](#) NMSA 1978 if a prospective contractor fails to submit a fully completed disclosure statement pursuant to this section; or a prospective contractor or family member or representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR BIDS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

“Applicable public official” means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the

award of the contract for which the prospective contractor is submitting a competitive sealed bid or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive bid.

“Campaign Contribution” means a gift, subscription, loan, advance or deposit of money

or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official’s behalf for the purpose of electing the official to statewide or local office. “Campaign Contribution” includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

“Family member” means a spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor;

“Pendency of the procurement process” means the time period commencing with the public notice of the request for bids and ending with the award of the contract or the cancellation of the request for bids.

“Prospective contractor” means a person or business that is subject to the competitive sealed bid process set forth in the Procurement Code [Sections [13-1-28](#) through [13-1-199](#) NMSA 1978] or is not required to submit a competitive sealed bid because that person or business qualifies for a sole source or small purchase contract.

“Representative of a prospective contractor” means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Name(s) of Applicable Public Official(s): Mayor, Pascualito M. Maestas

Council Members:

**Nathaniel Evans
Darren D. Fernandez**

**Marietta S. Fambro
Corilia I. Ortega**

DISCLOSURE OF CONTRIBUTIONS BY PROSPECTIVE CONTRACTOR:

Contribution Made By: _____

Relation to Prospective Contractor: _____

Date Contribution(s) Made: _____

Amount(s) of Contribution(s) _____

Nature of Contribution(s) _____

Purpose of Contribution(s) _____

(Attach extra pages if necessary)

Signature

Date

Title (position)

—OR—

NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS (\$250) WERE MADE to an applicable public official by me, a family member or representative.

Signature

Date

Title (position)